



**THE REEF**  
HOTEL CASINO  
CAIRNS AUSTRALIA

## **REVENUE MANAGER**

The Pullman Reef Hotel Casino is on the doorstep to the Great Barrier Reef and World Heritage rainforest.

Located in the heart of Cairns Qld in close proximity to the International and Domestic Airport, shopping, accommodation houses and public transport.

We have an exciting opportunity for an experienced Revenue/Reservations professional to lead and support our dedicated team in promoting and selling our property.

You must have in excess of two year's experience as a Reservations Manager with several years experience in developing Yield and Revenue strategies.

The ideal applicant will have a proven track record of analysis and RevPAR management.

Reporting to the General Manager, your responsibilities will focus on increasing RevPAR, manipulating revenue systems including internal and third party websites, distribution channels and implementing sell strategies for group bookings.

Monitoring competitor pricing and making pricing strategy and market recommendations to maintain a dominant edge, report preparation, yield management and constantly measuring performance against forecasts and budgets is also necessary.

You will have current experience in a similar role, be statistically minded and possess strong analytical skills with an emphasis on accuracy and detail.

Excellent presentation skills, both written and verbal are essential. Advanced excel knowledge together with an ability to work in a systematic and logical manner to meet deadlines.

You will have the experience, initiative and drive to maximise overall hotel revenue: while balancing profitability through implementation of an effective revenue management process and data driven, fact based business decisions.

Employment includes

Fantastic remuneration and benefits,

Supplied uniforms.

In house training and career development,

Staff amenities including shower facilities, lockers, staff lounge, accommodation, food & beverage discounts for you, family and friends (dependant on tenure).

Clean safe multicultural, people friendly environment.